

## World Association of Industrial and Technological Research Organizations (WAITRO)

WAITRO is an independent, non-governmental and not-for-profit association established in 1970 to promote and encourage cooperation among industrial and technological research and development organizations (RTOs). It was founded under the auspices of the United Nations system and has consultative status with many of its specialized agencies. The association currently has 160 members in 80 countries and cooperates with over 500 other institutes and international agencies worldwide.

WAITRO fosters links between member organizations through the following objectives:

- To encourage and facilitate transfer of research results and technical know-how
- To promote exchange of experience in research and technology management
- To enhance capabilities in management of research and technological organizations
- To identify and promote fields of research suitable for international collaboration, new opportunities and markets
- To promote technological research and capability building in the developing countries

## Fraunhofer-Gesellschaft (FhG)

The Fraunhofer-Gesellschaft is one of the leading organizations for institutes of applied research in Europe, undertaking contract research on behalf of industry, the service sector and the government. It currently maintains 80 research units, including 58 Fraunhofer Institutes, at over 40 different locations in Germany, and employs a staff of 12,700. The annual research budget totals around one billion Euro. Two thirds of this sum are generated through contract research on behalf of industry and government. Branches in the USA and Asia serve to promote international cooperation.

## Contact Persons

### WAITRO European Regional Focal Point

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### WAITRO Secretariat

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## WAITRO –

a conduit for projects  
with developing countries



6 - 7 September 2007  
in Sankt Augustin



Fraunhofer Gesellschaft

Fraunhofer-Gesellschaft is hosting WAITRO's 59th Executive Committee Meeting in Sankt Augustin, Germany. In conjunction, a networking session will be held to create awareness of EU framework opportunities for developed and developing countries through the WAITRO Model of Cooperation.

WAITRO's model describes a collaboration initiative where a number of member organizations from developing countries are supported by member organizations from developed nations to implement programs addressing development challenges, where funds will be mobilized from various international agencies. The mobilization of funds will be a team effort of the WAITRO Secretariat, its Regional Focal Points, and the collaborating partners. In this respect, WAITRO acts as a conduit to facilitate the collaboration among member organizations.

The WAITRO Secretariat acts as an excellent platform for its members to position themselves as key international players and as organizations, capable to serve international customers and at the same time continue to be business driven, customer oriented and productivity focused through various partnerships, collaborations, affiliations and interactions with other organizations.

Come learn how the WAITRO Secretariat can support its members in initiating and coordinating international project applications through its international network of research and technology organizations. The secretariat's efforts shall involve identifying stakeholders and their needs, appropriate funding agencies, and the right partners among WAITRO members or non-members.

In the EU context WAITRO has successfully completed some projects and facilitated the development of a project bidding proposal between WAITRO members under the Asia Pro Eco Programme of the EC, which was also funded.

So the networking session aims to create awareness, increase involvement and discover opportunities for developed and developing countries, where possible, in activities open to them under the EU 7th Framework Programme for Research and Technological Development. The networking session also aims to provide a forum for sharing experiences, case studies, results of development activities, ideas, applications and research results and collaboration opportunities.

## Why You Should Attend

- Access to partners in developing countries worldwide
- Networking with industry-oriented professionals abroad
- Benchmarking international relationship and collaboration
- Researchers and scientists interested in accessing research opportunities in EU-FP7
- Gain fresh insights and new perspectives on developments of SMEs in other countries
- Forge new business contacts through interaction and networking with fellow conference participants

## Invitation for Exhibitors

Space and facilities will be available at the conference venue to enable organizations and individuals to exhibit products or posters to disseminate information. Please contact the conference secretariat for further details.

## Programme

### DAY 1: Needs for collaboration in S&T

- Presentation of WAITRO
- Presentation of Regional Focal Points
  - Africa
  - Asia / LAC / MENA
- Presentation by national funding agencies about projects that should happen to address needs
  - SIDA, DANIDA, NORAD, GTZ, IDRC, ...

### DAY 2: Solutions to address needs

- Presentation by European funding institutions
  - EU for 7FP, with focus on international cooperation and mobility programme
  - EuropeAid with European Neighbourhood and Partnership Instrument (ENPI), Development Cooperation Instrument (DCI) and Instrument for Pre-Accession (IPA)
  - European Development Fund (EDF) through European Investment Bank (EIB), Pro Invest Financing (ACP) and Asia-Invest
- Presentation of 1 or 2 success stories (WAITRO projects)
- Panel discussion (chair: WAITRO president) with questions from the audience about how to extrapolate from the case studies

### BOTH DAYS

Exhibition of all active »suppliers«  
(WAITRO, RFPs, EC, funding organisations)

# Registration Form

Please send the registration form to:

WAITRO European Regional Focal Point  
& conference secretariat

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Name

Designation

Organization

Address

E-Mail / Website

Phone / Fax

**We have secured a limited number of hotel rooms at special conditions for the networking session. This offer is available only for a short time. If you intend to make use of this offer, contact the conference secretariat as soon as possible for details.**